UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

November 5, 2008

Date of Report (Date of earliest event reported)

inTEST Corporation

(Exact Name of Registrant as Specified in its Charter)

<u>Delaware</u>

0-22529

22-2370659

(State or Other Jurisdiction of Incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

7 Esterbrook Lane, Cherry Hill, New Jersey 08003

(Address of Principal Executive Offices, including zip code)

(Registrant's Telephone Number, including area code)

	N/A (Former name or former address, if changed since last report)
]	Written Communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition

On November 5, 2008, inTEST Corporation (the "Company") issued a press release and held a webcast conference call (as previously announced) regarding its financial results for the third quarter ended September 30, 2008. The Company's press release is attached to this Current Report on Form 8-K as Exhibit 99.1 and a textual representation of the conference call is attached as Exhibit 99.2, each of which is incorporated by reference herein.

Item 9.01. Financial Statements and Exhibits

A list of the Exhibits which are required by Item 601 of Regulation S-K and filed with this Report is set forth in the Exhibit Index immediately following the signature page, which Exhibit Index is incorporated herein by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

inTEST CORPORATION

By: <u>/s/ Hugh T. Regan, Jr.</u> Hugh T. Regan, Jr. Secretary, Treasurer and Chief Financial Officer

Date: November 7, 2008

Exhibit Index

99.1 Press Release, dated November 5, 200899.2 Textual representation of conference call

intest reports third quarter 2008 results

CHERRY HILL, NJ, November 5, 2008 - inTEST Corporation (Nasdaq: INTT), an independent designer, manufacturer and marketer of semiconductor automatic test equipment (ATE) interface solutions and temperature management products, today announced results for the quarter ended September 30, 2008.

Net revenues for the quarter ended September 30, 2008 were \$9.2 million, compared to \$11.5 million in the second quarter of 2008. Our net loss for the third quarter of 2008 was \$(2.0) million or \$(0.22) per diluted share, compared to a net loss of \$(1.4) million or \$(0.15) per diluted share for the second quarter of 2008. The net loss for the third quarter of 2008 included charges for impairment of long-lived assets of \$133,000 or \$0.01 per diluted share and restructuring charges of \$61,000 or \$0.01 per diluted share, while the net loss for the second quarter of 2008 included restructuring charges of \$200,000 or \$0.2 per diluted share. The impairment of long-lived assets is related to the planned closure of our Amerang, Germany manufacturing facility which was previously announced and the restructuring charges are the result of one-time termination benefits related to our workforce reductions.

Robert E. Matthiessen, President and Chief Executive Officer of inTEST commented, "the continuing weakness and turmoil of the macroeconomic environment has caused a significant reduction in capital spending in the semiconductor industry. This, in turn, has resulted in a decrease in our bookings in the third quarter to \$8.2 million, compared to \$10.0 million in the second quarter of 2008. With that in mind, we have implemented further restructuring to right-size our operations to the anticipated revenue levels of the foreseeable future. This effort will result in additional restructuring costs in the fourth quarter of 2008. On the positive side, we have begun the integration of Sigma Systems Corporation which we acquired on October 6, 2008. Sigma is a manufacturer of thermal platforms, custom configured environmental chambers and other environmental test solutions. Sigma will be joining inTEST in a strategic fit with Temptronic that will greatly expand our product offerings outside the semiconductor market, i ncluding the automotive, medical/pharmaceutical, electronic, and aerospace/defense markets. We expect that this expansion of our business into markets outside of semiconductor capital equipment will greatly enhance our pursuit of profitability in the future."

Investor Conference Call / Webcast Details

As previously announced, inTEST will host a conference call today, Wednesday, November 5, 2008 at 5:00 p.m. EST to discuss the Company's third quarter 2008 results and management's current expectations and views of the industry. The call may also include discussions of strategic, operating, product initiatives or developments, or other matters relating to the Company's current or future performance. The conference call will be available at www.intest.com and by telephone at (201) 689-8560 or toll free at (877) 407-0784. A replay of the call will be available 2 hours following the call through 11:59 p.m. EST on November, 12, 2008 at www.intest.com and by telephone at (201) 612-7415 or toll free at (877) 660-6853. The account number to access the replay is 3055 and the conference ID number is 300653. A transcript of the conference call will be filed as an exhibit to a Current Report on Form 8-K as soon as practicable after the conference call is completed.

About inTEST Corporation

inTEST Corporation is an independent designer, manufacturer and marketer of ATE interface solutions and temperature management products, which are used by semiconductor manufacturers to perform final testing of integrated circuits (ICs) and wafers. The Company's high-performance products are designed to enable semiconductor manufacturers to improve the speed, reliability, efficiency and profitability of IC test processes. Specific products include positioner and docking hardware products, temperature management systems and customized interface solutions. The Company has established strong relationships with semiconductor manufacturers globally, which it supports through a network of local offices. For more information visit www.intest.com.

CONTACTS:

Hugh T. Regan, Jr., Treasurer and Chief Financial Officer, inTEST Corporation, 856-424-6886, ext 201.

Forward-Looking Statements:

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements do not convey historical information, but relate to predicted or potential future events that are based upon management's current expectations. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. In addition to the factors mentioned in this press release, such risks and uncertainties include, but are not limited to, changes in business conditions and the economy, generally; changes in the demand for semiconductors, generally; changes in the rates of, and timing of, capital expenditures by semiconductor manufacturers; progress of product development programs; increases in raw material and fabrication costs associated with our products; implementation of additional restructuring initiatives; costs associated with compliance with Sarbanes Oxley and ot her risk factors set forth from time to time in our SEC filings, including, but not limited to, our periodic reports on Form 10-K and Form 10-Q. The Company undertakes no obligation to update the information in this press release to reflect events or circumstances after the date hereof or to reflect the occurrence of anticipated or unanticipated events.

(Financials Attached)

SELECTED FINANCIAL DATA

(Unaudited)

(In thousands, except per share data)

Condensed Consolidated Statements of Operations Data:

	Three Months Ended			Nine Months Ended	
	9/30/2008	9/30/2007	6/30/2008	9/30/2008	9/30/2007
Net revenues	\$ 9,159	\$13,114	\$11,497	\$31,960	\$37,294
Gross margin	2,962	5,112	4,523	11,938	14,100
Operating expenses:					
Selling expense	1,863	2,117	2,223	6,180	6,567
Engineering and product development expense	1,235	1,364	1,417	4,062	4,162
General and administrative expense	1,750	1,953	2,040	6,038	6,128
Impairment of long-lived assets	133	-	-	133	-
Restructuring and other charges	61	-	200	261	-
Operating loss	(2,080)	(322)	(1,357)	(4,736)	(2,757)
Other income	85	148	47	167	395
Loss before income taxes	(1,995)	(174)	(1,310)	(4,569)	(2,362)
Income tax expense	37	78	47	146	197
Net loss	(2,032)	(252)	(1,357)	(4,715)	(2,559)
Net loss per share - basic	\$(0.22)	\$(0.03)	\$(0.15)	\$(0.51)	\$(0.28)
Weighted average shares outstanding - basic	9,337	9,216	9,324	9,323	9,197
Net loss per share - diluted Weighted average shares outstanding - diluted	\$(0.22) 9,337	\$(0.03) 9,216	\$(0.15) 9,324	\$(0.51) 9,323	\$(0.28) 9,197
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Condensed Consolidated Balance Sheets Data:

		As of:		
	9/30/2008	6/30/2008	12/31/2007	
Cash and cash equivalents	\$ 9,945	\$11,383	\$12,215	

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Trade accounts and notes receivable, net	5,499	6,482	6,034
Inventories	4,447	5,253	5,097
Total current assets	20,720	23,724	24,464
Net property and equipment	1,717	2,005	2,198
Total assets	23,668	26,806	27,723
Accounts payable	2,246	2,657	1,923
Accrued expenses	3,658	3,955	3,545
Total current liabilities	6,215	6,946	5,815
Noncurrent liabilities	307	339	401
Total stockholders' equity	17,146	19,521	21,507

On November 5, 2008, inTEST Corporation held its quarterly analyst conference call. The following represents a textual representation of the content of the conference call and while efforts are made to provide an accurate transcription, there may be errors, omissions or inaccuracies in this transcript. A recording of the conference call is available for ninety (90) days on our website at www.intest.com.

Operator:

Ladies and gentlemen, thank you for standing by. Welcome to inTEST's third quarter 2008 results conference call. At this time, all participants are in a listen-only mode. Later we will conduct a question and answer session. If you have a question you will need to press the star key followed by the one on your push button phone. As a reminder, this conference is being recorded today. A replay will also be accessible at www.intest.com.

I would now like to turn the conference over to Mr. Frank Coladonato. Please go ahead, sir.

Frank Coladonato:

Thank you. Good afternoon and welcome to today's third quarter results call. Joining us from inTEST are Robert Matthiessen, President and Chief Executive Officer, and Hugh Regan, Treasurer and Chief Financial Officer. Bob will briefly review highlights from the third quarter. Hugh will then review inTEST's detailed financial results. We will then have time for any questions. If you have not yet received a copy of today's results release, please call Susan Dawson of inTEST at 856-424-6886, ext 200 or go to inTEST's website.

Before we begin the formal remarks, the company's attorneys advise that this conference call may contain statements about future events and expectations, which are forward-looking statements. Any statement in this call that is not a statement of historical fact may be deemed to be a forward-looking statement.

Actual results may differ materially, depending on a number of risk factors, including, but not limited to the following: changes in business conditions and the economy, generally; changes in the demand for semiconductors, generally; changes in the rates of, and timing of, capital expenditures by semiconductor manufacturers; progress of product development programs; increases in raw material and fabrication costs associated with the Company's products; implementation of additional restructuring initiatives; costs associated with compliance with new regulations and other risk factors set forth from time to time in the Company's SEC filings, including, but not limited to, the Company's periodic reports on Form 10-K, Form 10-Q and Form 8-K. The Company undertakes no obligation to update the information in this conference call to reflect events or circumstances after the date hereof or to reflect the occurrence of anticipated or unanticipated events.

At this time, I would now like to turn the call over to Robert Matthiessen. Please go ahead, sir.

Robert Matthiessen:

Thanks Frank and welcome everyone to today's call.

The continuing downturn has caused a very significant reduction in capital spending in the semiconductor industry. For inTEST, this meant third quarter bookings dropped to \$8.2 million from \$10.0 million in the second quarter of 2008. The booking slowdown was most evident in our Tester Interface group, while our Temperature Management group was the least affected due to the portion of their business conducted outside of the semiconductor industry. As we noted in our earnings release, we have instituted further restructuring in the third quarter to right-size our operations to the anticipated revenue levels going forward.

Let me give you some specifics on each of the product groups.

Our Tester Interface group had very good first and second quarter revenues this year. However, bookings began slowing in the second quarter and dropped off dramatically in the third quarter. The interesting aspect of this situation is that we continue to gain design wins for future business. We feel this indicates that although not much money is presently being spent for interfaces, we are gaining market share and should see a reasonable upturn in business when the market recovers.

Our Manipulator and Docking Hardware group is operating in the same environment as the Interface group, but, on a whole third quarter bookings were flat with the previous quarter. We have seen some push-outs and cancellations of manipulator orders since they are tied directly to tester sales, which are essentially stagnant. In the meantime, we are continuing the development and release of the new Cobal series of manipulators. The upside of this program is that we've had very favorable customer response to this manipulator family and we believe it will be a major portion of our manipulator business in the future.

The story is better in the docking hardware area for this group. This business has held up so far which is what we have experienced in past slowdowns. We believe this is due to the fact that when economics force users to delay tester purchases,

they attempt to compensate by optimizing the utility of existing testers. This often leads to creating different combinations of existing testers, handlers and probers, resulting in the need for new docking hardware.

The Temperature Management group is holding up better in these trying conditions. Although there has been some decrease in bookings from our original projections, the business is profitable. Temptronic's Thermostream-based products continue to evolve in terms of capabilities and exhibit strong customer appeal across multiple markets, both inside and outside of semiconductor. In addition, we are aggressively proceeding with the integration of Sigma Systems into the Temperature Management group. This acquisition exposes us to a total available market that we estimate at over \$600 million and we believe we can grow this business significantly from it present \$4.0 million annual revenue level. The integration is onschedule and Sigma is on-target with its current bookings projections.

Let me turn the call over to Hugh now to go through the detailed financials.

Hugh Regan, Jr.:

Thanks Bob. Net revenues for the quarter ended September 30, 2008 were \$9.2 million, compared to \$11.5 million in the second quarter of 2008. The net loss for the third quarter of 2008 was \$(2.0) million or \$(0.22) per diluted share, compared to a net loss of \$(1.4) million or \$(0.15) per diluted share for the second quarter.

For the third quarter of 2008, end-user net revenue was \$7.7 million or 84% of net revenues compared with \$9.0 million or 78% of net revenues in the second quarter of 2008. OEM net revenue was \$1.5 million or 16% of net revenues in the third quarter of 2008, compared with \$2.5 million or 22% of net revenues in the second quarter. Net revenues from markets outside of semiconductor test were \$1.3 million or 14% of net revenues in the third quarter of 2008, compared to \$1.7 million or 15% of net revenues in the second quarter 2008.

On a product segment basis, net revenues for the Manipulator and Docking Hardware segment were \$3.8 million or 41% of net revenues in the third quarter of 2008, compared with \$4.2 million or 37% of net revenues in the second quarter.

Our Temperature Management segment had net revenues of \$4.1 million or 45% of net revenues in the third quarter of 2008, compared with \$4.6 million or 40% of net revenues in the second quarter.

And finally, our Tester Interface segment reported net revenues of \$1.3 million or 14% of net revenues in the third quarter, compared with \$2.7 million or 23% of net revenues in the second quarter.

The company's overall gross margin for the quarter ended September 30, 2008 was \$3.0 million or 32.3% of net revenues, compared to \$4.5 million or 39.4% for the second quarter. Material cost was 37.3% of net revenues in the third quarter of 2008, compared to 37.2% in the second quarter, basically unchanged.

I'll now discuss the breakeven of operating expenses for the quarter.

Selling expense was \$1.9 million or 20% of net revenues for the third quarter, compared to \$2.2 million or 19% of net revenues in the second quarter, a decrease of \$360,000 or 16%. The decrease was primarily due to reduced levels of sales commission expense, resulting from the lower sales level in Q3 compared to Q2, and reduced salary and benefits expense, resulting from headcount reductions. In addition, there were also decreases in advertising expenses, freight costs and sales travel.

Engineering and product development expense was \$1.2 million or 14% of net revenues for the third quarter, compared to \$1.4 million or 12% of net revenues in the second quarter, a decrease of \$182,000 or 13%. The decline was primarily due to reduced spending on IP legal and, to a lesser extent, there were also decreases in fees paid to third party product development staff and other third party professional fees. These reductions were partially offset by increased spending on research and development materials in Q3 compared to Q2.

General and administrative expense was \$1.8 million or 20% of net revenues in the third quarter, compared to \$2.0 million or 18% of net revenues in the second quarter, a decrease of \$290,000 or 14%. The decrease was primarily related to reduced salary and benefits expense, resulting from recent headcount reductions. There were also decreases in fees related to third-party professionals who assist us with the documentation and testing of our internal controls over financial reporting procedures and related compliance matters. These reductions were partially offset by higher levels of third-party professional fees related to the planned closure of our German manufacturing facility that was recently announced.

During the third quarter of 2008 we recorded a charges of \$133,000 related to the impairment of certain long-lived assets of our German manufacturing operation. In addition, we incurred restructuring and other charges of \$61,000 in the third quarter related to one-time termination benefits paid in connection with workforce reductions that occurred at the end of the quarter in both our Manipulator and Docking Hardware and Tester Interface segments. During the second quarter of 2008, we incurred \$200,000 in similar one-time termination costs. We expect to incur additional charges in the fourth quarter for one-time termination benefits as well as facility closure costs for our German manufacturing operation and our engineering and sales office in the United Kingdom, both of which we expect to close at the end of the fourth quarter.

Other income was \$85,000 for the third quarter of 2008 compared to other income of \$47,000 for the second quarter of 2008.

The increase in other income was primarily due to reduced foreign exchange transaction losses.

Our pre-tax loss was \$(2.0) million or \$(0.21) per diluted share for the third quarter compared to a pre-tax loss of \$(1.3) million or \$(0.14) per diluted share in the second quarter.

Income tax expense was \$37,000 for the third quarter compared to \$47,000 for the second quarter. Our effective tax rate was (2) % in the third quarter compared to (4)% in the second quarter of 2008.

Our net loss for the third quarter of 2008 was \$(2.0) million or \$(0.22) per diluted share, compared to a net loss of \$(1.4) or \$(0.15) per diluted share for the second quarter of 2008. Diluted average shares outstanding were approximately 9.3 million for the both the second quarter and third quarters of 2008. On October 6, 2008, we issued 550,000 shares of our common stock in connection with the acquisition of Sigma Systems Corporation.

Cash and cash equivalents at the end of September 2008 were approximately \$9.9 million, down \$1.4 million from the \$11.4 million at the end of June. The decrease in cash was primarily the result of our operating loss during the quarter and, in addition we used \$262,000 in cash in connection with the acquisition of Diamond Integration early in the third quarter of 2008. As previously discussed, subsequent to quarter end, we completed the acquisition of Sigma Systems Corporation and this transaction used approximately \$1.4 million of our cash. At October 31, 2008, we had cash and cash equivalents of approximately \$8.3 million.

Capital expenditures during the third quarter of 2008 were \$79,000 compared to \$141,000 during the second quarter.

As Bob previously noted, bookings decreased in the third quarter of 2008 to \$8.2 million from \$10.0 million in the second quarter, a decrease of \$1.8 million or 18%. Our bookings included non-semiconductor related orders of \$1.3 million or 16% of total orders in the third quarter, compared to \$2.1 million or 21% of total orders booked in the second quarter of 2008. Our backlog at the end of the third quarter was \$3.0 million, down from \$3.9 million at the end of the second quarter.

That's it for my financial review at this time. I will now open up for questions and answers. Operator?

Operator:

Thank you. We will now be conducting a question and answer session. If you would like to ask a question, please press starone on your telephone keypad. A confirmation tone will indicate your line is in the question queue. You may press star-two if you would like to remove your question from the queue. For participants using speaker equipment, it may be necessary to pick up your handset before pressing the star keys. One moment please while we poll for questions.

Our first question is from the line of David Wright with Henry Investment Trust. Please go ahead.

David Wright:

Hi. Quick question Hugh, you gave a subsequent date cash number and it came across muffled. What was the subsequent date and the cash number?

Hugh Regan, Jr.:

As of October 31, 2008, \$8.3 million.

David Wright:

Thanks very much. That was my only question.

Hugh Regan, Jr.:

Thank you.

Operator:

Once again ladies and gentlemen, please press star-one to ask a question. It appears we have no questions at this time.

[Non-material closing remarks omitted]