

## inTEST Corporation Announces Second Quarter Results

CHERRY HILL, NEW JERSEY – July 21, 1999... inTEST Corporation (NASDAQ:INTT) announced today second quarter results. Net earnings for the quarter ended June 30, 1999 were \$493,000 or \$.07 per diluted share compared with \$908,000 or \$.15 per diluted share for the comparable period in 1998. Net earnings for the quarter ended June 30, 1999 increased \$321,000 or 187% over net earnings for the quarter ended March 31, 1999. The following is summary financial information for the periods ended June 30, 1999 and 1998:

	Three Months Ended		SixMont	Six Months Ended	
	6/30/99	6/30/98	6/30/99	6/30 <i>1</i> 98	
	(000 om itted except for		(000 om itted except for per share earnings)		
Net revenues	per share earnings) \$6,485		persnare \$11,296	\$ 10,789	
		\$ 5,163			
Gross margin	3,506	3,029	6,038	6,455	
Operating in com e	740	1,335	971	3,005	
Net earnings	493	908	665	2,062	
Net earnings per share - basic	\$ 0.07	\$ 0.15	\$ 0.10	\$ 0.35	
Weighted average shares outstanding -basic	6,536	5,911	6,536	5 ,91 1	
Net earnings per share - diluted	\$ 0.07	\$ 0.15	\$ 0.10	\$ 0.35	
Weighted average shares outstanding - diluted	6,592	5,919	6,597	5,922	

Robert E. Matthiessen, President and CEO said, "Continued strengthening of the semiconductor industry and of inTEST's segment of the semiconductor equipment market has been the hallmark of the second quarter. Orders for the Company's products have shown healthy growth in most geographic segments, although activity in Japan has remained flat. Overall, our orders have increased 47% in the second quarter over the first quarter. The book-to-bill ratio for the second quarter was 1.6 to 1 compared to 1.5 to 1 for the first quarter. The Company's backlog has grown from \$5.6 million at March 31, 1999 to \$9.2 million at June 30, 1999. Ever mindful of the increasing backlog, we have continued to work towards expanding our manufacturing capacity. In addition to increasing staffing in our engineering and manufacturing areas during the second quarter, we plan to add in-house fabrication capacity domestically as well as commence manufacturing in Singapore during the third quarter of 1999."

inTEST Corporation is a leader in providing test head positioning and connection apparatus to the global semiconductor manufacturing community. The Company's products improve the utilization and cost- effectiveness of automatic test equipment required in the manufacture of integrated circuits. Headquartered in Cherry Hill, New Jersey, the Company has manufacturing facilities in New Jersey, California and the UK and design, sales, service and support offices in New Jersey, California, Texas, Arizona, Oregon, the UK, Japan and Singapore.

Certain matters in this news release are forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Such risks and uncertainties include, but are not limited to, a further decline in the demand for semiconductor devices, changes in rates of capital expenditures by semiconductor manufacturers, progress of product development programs, unanticipated costs associated with the integration of acquired operations, and other factors set forth in the Company's SEC filings, including its Form 10-K filed for the year ended December 31, 1998.

## **SELECTED FINANCIAL DATA**

(In thousands, except per share data)

**Consolidated Statements of Earnings Data:** 

	Three Months Ended June 30,		Six Months Ended June 30,	
	1999	1998	1999	1998
Net revenues \$	6,485	\$ 5,163	\$11,296	\$10,789
Gross margin	3,506	3,029	6,038	6,455
Operating expenses:				
Selling expense	1,036	678	1,821	1,419
Research and development expense General and administrative expense	712 1,018	434 582	1,365 1,881	855 1,176
Operating income	740	1,335	971	3,005
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Income tax expense	357	550	482	1,218
Net earnings	493	908	665	2,062
Net earnings per share - basic \$	0.07	\$ 0.15	\$ 0.10	\$ 0.35
Weighted average shares outstanding - basic	6,536	5,911	6,536	5,911
Net earnings per share - diluted\$	0.07	\$ 0.15	\$ 0.10	\$ 0.35
Weighted average shares outstanding - diluted	6,592	5,919	6,597	5,922

## **Consolidated Balance Sheets Data:**

	As of:		
	6/30/99	12/31/98	
Cash and cash equivalents	\$ 8,728	\$ 8,468	
Trade accounts and notes receivable	5,340	3,275	
Inventories	2,663	2,521	
Total current assets	17,202	15,304	
Net machinery and equipment	930	835	
Total assets	24,946	23,218	
Accounts pay able	1,283	969	
Accrued expenses	1,267	1,023	
Total current liabilities	3,141	1,992	
Total stockholders' equity	21,805	21,226	