

## inTEST Corporation Announces Second Quarter Results And Record Quarterly Net Revenues And Bookings

CHERRY HILL, N.J., July 19 /PRNewswire/ -- inTEST Corporation (Nasdaq: INTT) today announced second quarter results. Net earnings for the quarter ended June 30, 2000 were \$2.8 million or \$.33 per diluted share compared with \$694,000 or \$.08 per diluted share for the comparable period in 1999. Net earnings for the quarter ended June 30, 2000 increased \$2.1 million or 303% over net earnings for the quarter ended June 30, 1999. Included in the results for the second quarter of 2000 were merger-related costs of \$115,000 associated with the merger with Temptronic Corporation, which closed on March 9, 2000. Net earnings for the quarter ended June 30, 2000 adjusted to eliminate the non-recurring merger-related costs and the tax impact of these items were \$.34 per diluted share. inTEST does not expect to record any additional merger-related costs associated with the Temptronic merger in future periods. The following is summary financial information for the periods ended June 30, 2000 and 1999:

	Three Months Ended		Six Months Ended	
	6/30/00	6/30/99	6/30/00	6/30/99
	(in thousands, except per share data)			
Net revenues	\$21,317	\$10,816	\$41,570	\$19,039
Gross margin	10,506	5,314	20,482	9,066
Operating income	4,191	967	6,369	1,027
Net earnings	2,794	694	3,272	633
Net earnings per common share				
- basic	\$0.34	\$0.09	\$0.40	\$0.08
Weighted average common shares outstanding - basic	8,190	8,071	8,164	8,066
Net earnings per common share - diluted	\$0.33	\$0.08	\$0.39	\$0.08
Weighted average common shares outstanding - diluted	8,528	8,218	8,497	8,221

inTEST's net revenues for the quarter ended June 30, 2000 were a record \$21.3 million compared to \$20.3 million for the quarter ended March 31, 2000, an increase of \$1.0 million or 5%. In addition, inTEST had record bookings (orders for its products) of \$25.3 million for the quarter ended June 30, 2000 compared with \$21.8 million for the quarter ended March 31, 2000, an increase of \$3.5 million or 16%.

Robert E. Matthiessen, President and CEO said, "We have just completed another strong quarter in which we experienced sequential growth in net revenues and bookings. The strong demand for our products adds to our confidence in the continued strength of the industry. In order to maintain our growth in sales, we are in the process of doubling our floor space in Cherry Hill from 40,000 to 80,000 square feet. We believe that the new space should serve us for the foreseeable future. We are scheduled to occupy the new space late in the third quarter of 2000, and no interruption in shipments is anticipated. All of our divisions are doing well and we continue our search for additional synergistic acquisitions."

inTEST Corporation is a leading independent designer, manufacturer and marketer of interface solutions and temperature management products that semiconductor manufacturers use in conjunction with automatic test equipment in the testing of integrated circuits. Headquartered in Cherry Hill, New Jersey, inTEST has manufacturing facilities in New Jersey, Massachusetts, California, the UK and Singapore and design, sales, service and support offices in New Jersey, Massachusetts, California, the UK, Japan, Singapore, and Germany. Design, sales, service and support is also provided by inTEST personnel located in Arizona, Texas and Oregon.

Certain matters in this news release are forward-looking statements. You can identify forward-looking statements by terms such as "believe," "continue," "should," "will," "anticipate" and similar expressions describing future results, expectations, plans, or other events. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Such risks and uncertainties include, but are not limited to, a decline in the demand for integrated circuits, changes in rates of capital expenditures by semiconductor manufacturers, progress of product development programs, costs associated with the integration of acquired operations and other factors set forth in inTEST's SEC filings, including its Form 10-K filed for the year ended December 31, 1999.

There will be a conference call hosted by management on Wednesday, July 19, 2000 at 9:00 a.m. EST. This call will be broadcast live on the Internet and can be accessed through [www.vcall.com](http://www.vcall.com). It is recommended that participants register at least 10 minutes prior to the broadcast. The call will be archived for 30 days.

SELECTED FINANCIAL DATA  
(in thousands, except per share data)

Consolidated Statement of Earnings Data:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2000	1999	2000	1999
Net revenues	\$21,317	\$10,816	\$41,570	\$19,039
Gross margin	10,506	5,314	20,482	9,066
Operating expenses:				
Selling expense	2,709	1,873	5,027	3,411
Engineering and product development expense	1,621	1,185	3,070	2,252
General and administrative expense	1,870	1,289	3,344	2,376
Merger-related costs	115	-	2,672	-
Operating income	4,191	967	6,369	1,027
Other income	163	84	262	88
Income tax expense	1,560	357	3,359	482
Net earnings	2,794	694	3,272	633
Net earnings per common share - basic	\$0.34	\$0.09	\$0.40	\$0.08
Weighted average common shares outstanding - basic	8,190	8,071	8,164	8,066
Net earnings per common share - diluted	\$0.33	\$0.08	\$0.39	\$0.08
Weighted average common shares outstanding - diluted	8,528	8,218	8,497	8,221

Consolidated Balance Sheet Data:

As of:

	6/30/00	12/31/99
Cash and cash equivalents	\$10,020	\$12,047
Trade accounts and notes receivable	14,192	10,020
Inventories	10,761	7,972
Total current assets	36,826	32,208
Net machinery and equipment	3,407	2,697
Total assets	47,201	43,015
Accounts payable	5,557	5,195
Accrued expenses	3,083	3,011
Total current liabilities	12,287	11,424
Long-term debt, net of current portion	--	133
Total stockholders' equity	34,914	31,458

SOURCE inTEST Corporation